



QUESTIONS & RESPONSES #02

RFP or RFQ / TITLE 070987 | Fleet Fuel Management Solution

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Q&A ISSUE DATE	December 7, 2018	
PROPOSER QUESTIONS	PORT RESPONSES	RFP/ RFQ Section
What is your definition of fuel shrinkage?	Fuel that cannot be accounted for or has been used for unknown purposes	
Regarding the 100 vehicles, are all these pickup trucks, or do they include UTRs, etc.? If so, what is the breakdown of each type of vehicle?	See attached "Copy of VehiclesAndHeavyEquipment"	
Is GPS monitoring of each vehicle required?	No	
What interface, if any, is currently available on each vehicle for us to tap into to gather data?	ODB2	
Is there any tracking that will be required at the fuel pump itself?	We are interested in vehicle usage and any fuel that leaves the pump	
Are there any specific dashboard reporting requirements, including but not limited to, alerts?	Only what is in the requirements document	
Is there an expected level of margin for fuel usage errors?	No	

Regarding scheduled maintenance, is there a requirement for someone to manually update the service completion of a vehicle to be able to reset mileage tracking for next scheduled service, or do we go strictly by planned service based on odometer reading? Is this something that is currently done through IBM Maximo?	We go by by planning service based on odometer reading. We are not at present doing this via IBM maximo	
Is there a requirement for a report to show total fuel usage and then match that number with total cost of fuel charged?	Yes	
What does the Port mean by "In order to ensure client anonymity, the Vendor will encrypt the database names"? What database names is the Port referring to (ie. data contained in the database, field names, or actual database name)?	Data contained in the database	
Is the Port planning to schedule a prebid meeting and site walk?	No	
Would the Port consider extending the proposal due date?	Yes, see Addenda #2	
Are there fuel site drawings of the fuel island available?	No	
We plan to assist our distributor(s) in providing detailed info on two (2) different applications; FMPlus and FMLive. Our FMPlus application is client or server based, while our FMLive application is cloud hosted by Syntech. The FMLive application corresponds more with attachment E and F (Saas application). Since we plan to provide info on both applications, do we need to fill out each attachment for each application?	Please do	Attach E & F
Can a vehicle/equipment list be provided for review (regarding the 100 licensed vehicles in RFP)?	See attached "Copy of VehiclesAndHeavyEquipment"	
Do any of the vehicles have dual/saddle tanks?	Yes	
Do any of the vehicles have an additional device plugged into the OBD port?	No	
Year, Make, Model, special use comments?	See attached "Copy of VehiclesAndHeavyEquipment"	
Can specifications be provided on the HID card? Can a sample card be supplied for testing? We have a submittal form to use when mailing the sample card into us .	We do not at present have a HID card system, the solution would supply us these as per the attached requiremntns document	
Is there an existing tank monitoring equipment at any location? If so, can you provide make/model? And, do you intend to repurpose them?	No	

What type of communication is present and/or desired at the existing fuel island? Wired, wireless, or cell?	It will have access to wireless	
Can you supply us with the make/model of each fuel dispenser?	We are in the process of replacing the single fuel dispenser we have, the tech choice we make with the Fuel mgmt solution will determine what fuel pump we buy	
Do contractors need to acquire a TWIC or can they be chaperoned when onsite?	Can be chaperoned	
For mobile applications (fuel trucks) we typically require a pre purchase checklist to be filled out before purchased. Checklist is supplied.	Fuel trucks are not in scope at present	
If the Mobile Fuel Truck portion project is not desired for Initial purchase, and not needed In the quote proposal at this time please confirm. We can then coordinate at your later time to Incorporate these mobile fuel trucks In a second phase project.	Fuel trucks are not in scope at present	
Are you looking to fuel on road vehicles only and if so do you know how many vehicles and ball park of gallons per month?	On road vehicles only at this point(+/-110), ball park gallons unknown	
The Vehicle List provided includes 10 vehicles that predate 1996. Since OBDII ports are not available for these assets, the ability to automatically upload odometer readings during the fueling operation will be negated. Though no manual entry will be required by the Fueler during the fueling operation as fuel dispensing will be automated, will manual entry of the odometer reading be acceptable and/or desirable for these 10 vehicles at some point during the fueling process?	Manual odometer readings will be acceptable for these 10 vehicles	
Would the Port like the external fuel tank levels to be tracked and reported on? How many fuel tanks are there? What size?	We are not interested in having external fuel tank levels tracked at present	
Do any of the vehicle assets travel and refuel outside of the Port? If so, will this require tracking?	They do on occasion travel outside the Port but no tracking is required	
Who will have access to the fuel pump? Are there dedicated Fuelers for Port vehicles? How many? Will the Fuelers be part of Port management or ILWU Labor?	People employed by the the Port will have access both management and ILWU labor. We will have no dedicated fuelers. +/-100 will have access	
With regards to hardware installation for each vehicle, what's the availability of labor and accessibility of vehicles?	We are intending on doing the installation ourselves after a training session from the vendor	

Does the Port currently have an issue tracking system in place? If so, would continued use of the existing issue tracking system be preferable or should it be separate for the purposes of this project?	It has an issue tracking system. We would prefer a separate issue tracking for this project but it can be as simple as SharePoint or even a bug tracking tool like Mantis could be used	
How many fuel delivery hoses are at the fuel pump?	2	
It looks like Attachment E (SaaS Service Agreement - Software) will be filled out and agreed to once RFP Is awarded? Is there anything to do to acknowledgment this, or is submitting a proposal the acknowledgement?	Submission is acknowledgement	Referencing Attachment E
Can a more comprehensive vehicle/equipment list be provided for review (regarding the 110 licensed vehicles in RFP)?	No, only what was provided in theVehiclesAndHeavyEquipment list	
Which vehicles on vehicle list have dual fuel tanks?	None have dual tanks	
Year, Make, Model, special use comments (list provided does not show make/model)?	That's correct	
These vehicles are all getting Unleaded Gasoline out of your (one fuel tank), correct?	Yes	
It was our understanding that the employees at the Port are currently using an existing HID Proximity 'Badge' for identification and gate/door access. Are these badges with an HID Prox chip intended to be used to confirm User ID when dispensing fuel?	No, we are looking for a separate badge/dongle/fob	
Can an example sample card/badge be supplied for testing? We have a submittal form to use when mailing the sample card into us.	No	
We do not supply HID Prox cards. If the Port does not have an existing HID Prox card/badge to use for User ID, and the Port desires to know who is fueling a vehicle, do you want us to provide a card the User can manually insert into the fuel system to identify the User as part of the solution?	We want a manual card to be provided as part of the solution	
"Any and all data centers utilized must be located within the continental United States." Our company was founded in Australia, utilizes Data Centers in Asia to support their Global clientele. Is a US based data center requirement a steadfast requirement for this system?	A US based data center is required	Attachment E, part 2.6

<p>With regards to integration with IBM Maximo Asset Management, our system can provide reports via two means. The standard method is for the User to log-on to the Web site and download a .CSV file, with the data columns and order of information as configured by the User. An alternative method would be to use our company's Technologies Data Website Application Programming Interface, or API. The API provides the following capabilities:</p> <ol style="list-style-type: none">1. Read pump and tank transactions with field and date range constraints.2. Read tank levels (if connected to a supported tank gauge device).3. Create, read, update and delete vehicles and plant (assets), drivers, User Data and Jobs. Please confirm if this interface meets the criteria.	<p>We are willing to explore this option, that said it is impossible to see if this meets requirements without some kind of demo</p>	
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Description	Resp Dept	Year
SEDAN, DODGE NEON	EQ	1996
TRUCK, FLATBED	EQ	1979
TRUCK, PICKUP	EQ	1993
TRUCK, PICKUP	EQ	1994
TRUCK, PICKUP	EQ	1995
TRUCK, FLATBED	EQ	1995
TRUCK, PICKUP	EQ	1996
TRUCK, PICKUP	EQ	1996
TRUCK, FLATBED (DUAL WHEELS, OLD PLUMBER T RUCK)	EQ	1996
TRUCK, PICKUP	EQ	1997
TRUCK, PICKUP	EQ	1997
TRUCK, PICKUP CREW CAB	EQ	1997
TRUCK, PLUMBERS	EQ	1997
TRUCK, PICKUP	EQ	1998
TRUCK, PICKUP	EQ	1998
TRUCK, PICKUP (MOTORPOOL)	EQ	1998
TRUCK, PICKUP	EQ	1998
TRUCK, PICKUP	EQ	1998
VAN	EQ	1998
VAN, CUTAWAY CUBE	EQ	1999
TRUCK, PICKUP	EQ	1999
TRUCK, FLATBED w/HY-RAIL GEAR	EQ	1999
TRUCK, FLATBED w/HY-RAIL GEAR	EQ	2000
TRUCK, SERVICE	EQ	2000
VAN EXPRESS G3500	EQ	2000
TRUCK, PICKUP (used, meter start 119580)	EQ	1994
TRUCK, PICKUP	EQ	2001
TRUCK, PICKUP	EQ	2002
TRUCK, PICKUP	EQ	2002
TRUCK, VAN (MOTORPOOL)	EQ	2002
SUV, Explorer	EQ	2002
TRUCK, PICKUP	EQ	1994
TRUCK, PICKUP	EQ	1994
SUV, EXPLORER (SECURITY)	EQ	2003
SUV, EXPLORER	EQ	2003
TRUCK, PICKUP/ SILVERADO - OPS EB1	EQ	2003
SUV, EXPLORER (MOTORPOOL)	EQ	2003
SUV, EXPLORER (EB1)	EQ	2003
STEP VAN	EQ	1996
TRUCK, Service	EQ	1998
VAN, Step/Walk-in	EQ	1996
TRUCK, PICKUP (Used, Mileage 8/8/05: 37020)	EQ	1998

TRUCK, PICKUP (USED) Starting Odometer Reading: 62,212 Miles	EQ	2001
TRUCK, FLATBED, Extended Cab (USED) Meter Starts 103,126	EQ	1992
TRUCK, PICKUP (USED) Starting Odometer Reading: 37212	EQ	1999
SUV, Explorer USED (Beginning Odometer: 70833)	EQ	2000
VAN, 6 Passenger (MOTORPOOL)	EQ	2006
TRUCK, PICKUP (USED) (Meter starts at 99,031 miles)	EQ	1997
TRUCK, PICKUP (USED) (Meter starts at 125,000 miles)	EQ	2000
TRUCK, VAN (USED) (Meter starts at 94,373)	EQ	2004
TRUCK, PICKUP W/AIR COMPRESSOR	EQ	2007
TRUCK, PICKUP	EQ	2008
SUV, EXPLORER (SECURITY)	EQ	2007
SUV, EXPLORER (Operations-EB1)	EQ	2007
TRUCK, PICKUP	EQ	2008
TRUCK, PICKUP	EQ	2008
Vehicles & Heavy Equipment-Revised		
TRUCK, PICKUP	EQ	2008
SUV, Explorer (Used)(Beginning Odometer: 68,984)	EQ	2000
SUV, Escape (Used)(Beginning Odometer: 71,727) (MOTORPOOL)	EQ	2002
TRUCK, Rollback USED (Beginning Odometer: 200,381)	EQ	1999
SUV, Explorer	EQ	2008
TRUCK, SERVICE	EQ	2008
TRUCK, PICKUP CREW CAB	EQ	2008
TRUCK, FLATBED	EQ	2008
TRUCK, PICKUP	EQ	2008
TRUCK, PICKUP (USED) (Meter starts at 132,231 miles)	EQ	2006
VAN, CARGO TRANSIT CONNECT	EQ	2013
SUV, EXPLORER (SECURITY)	EQ	2014
TRUCK, PICKUP (USED) (Meter starts at 102,367 miles)	EQ	2009
TRUCK, PICKUP (USED) (Meter starts at 29,366 miles)	EQ	2010
TRUCK, PICKUP (USED) (w/Fuel Tank T300 98 Gal Cap)	EQ	2008
TRUCK, PICKUP (USED) (Meter starts at 143,357 miles)	EQ	2008
SUV, EXPLORER (SECURITY)	EQ	2015
SUV, EXPLORER (SECURITY)	EQ	2015

TRUCK, PICKUP	EQ	2015
TRUCK, PICKUP	EQ	2015
TRUCK, PICKUP	EQ	2014
TRUCK, PICKUP (USED) (Meter starts at 115,358 miles)	EQ	2002
TRUCK, PICKUP (USED) (Meter starts at 83,020 miles)	EQ	2013
VAN, TRANSIT WAGON #12196 - 12 PASSENGER	EQ	2016
TRUCK, PICKUP SERVICE #12203	EQ	2011
TRUCK, PICKUP SERVICE #12204	EQ	2008
TRUCK, PICKUP (USED) (Meter starts at 97,834 miles)	EQ	2007
SUV, EXPLORER (SECURITY)	EQ	2017
TRUCK, PICKUP	EQ	2014
TRUCK, PICKUP	EQ	2011
TRUCK, CRANE F450 SERVICE BODY	EQ	2017
TRUCK, PICKUP	EQ	2012
TRUCK, PICKUP (SECURITY)	EQ	2018
TRUCK, PICKUP	EQ	2018
TRUCK, PICKUP F350	EQ	2019
TRUCK, PICKUP F350 UTILITY BODY TRUCK	EQ	2018
SUV, EXPLORER (SECURITY)	EQ	2018
SEDAN, HYBRID TOYOTA PRIUS (MOTORPOOL)	EQ	2005
SEDAN, HYBRID TOYOTA PRIUS (MOTORPOOL)	EQ	2015
SUV, Hybrid, Ford Escape 4x4 (MOTORPOOL)	EQ	2005
SUV, Hybrid, Ford Escape 4x2	EQ	2005
SUV, Hybrid, Ford Escape 4x2 (MOTORPOOL)	EQ	2005
SUV, Hybrid, Ford Escape 4x2 (MOTORPOOL)	EQ	2006
SUV, Hybrid, Ford Escape 4x2 (MOTORPOOL)	EQ	2006
SUV, Hybrid, Ford Escape 4x4 (MOTORPOOL)	EQ	2007
SUV, Hybrid, Ford Escape 4x4	EQ	2007
SUV, FORD ESCAPE 4x2 (MOTORPOOL)	EQ	2017
TRUCK, YARD TRACTOR (POT Operations)	EQ	1991
TRUCK, REFUSE	EQ	2003
TRUCK, DUMP, (Beginning Odometer:32,536)	EQ	1996
TRUCK, Yard Tractor (POT Operations EB1)(Jones#	EQ	1993